

महाराष्ट्रं MAHARASHTRA

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# MEMORANDUM OF UNDERSTANDING

This MOU is made and entered into this 7<sup>th</sup> day of February 2019, Thursday, at Nashik.

### BETWEEN

Bulls Eye Knowledge System Private Limited., having its registered office at 1483/2, Sector 43 B, Chandigarh, India hereinafter referred to as "Bulls Eye" Through its nominated officer Mr. Dipendra Wagh

### AND

Ashoka Education Foundation a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorized Representative Dr. Wasudeo Bhende(Administrator, AEF).

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- Ashoka Center For Business And Computer Studies
   (here in after referred as "ACBCS"). Through its Principal Dr. D. M. Gujrathi
- 2. Ashoka International Centre for Educational Studies and Research (AICESR), through its I/C Principal Mrs. Preeti Sonar.
- 3. Ashoka College of Education (ACE), through its Principal Dr. Ajaykumar Ingle.
- 4. Ashoka Business School represented by its In-charge Director Ms. Manisha Bhamre Hereinafter referred to as the "MBA College" All above Higher Education Institute runs under the Ashoka Education Foundation
- 5. QAG Cell represented by its Head Mr Yogesh Joshi,

Bulls Eye and Ashoka Foundation hereinafter referred to as "Parties"

Whereas Bulls Eye is engaged in online training and testing for competitive tests conducted for various purposes.

AND WHEREAS The Members of Ashoka Education Foundation are involved in Educational Institute, by establishing integrated educational and training facilities for offering need based education in MBA, BBA, BCA, B.Sc Computer Science and Courses in Education,

**AND WHEREAS**, Bulls Eye agreed to provide services to AEF and AEF agreed to avail services of Bulls Eye, subject to the student's willingness and mutually agreed to the Following terms and conditions.

In this MOU, the Parties have decided to list the basic terms of business of their relationship.

## 1. Scope

The Parties' collaboration is built upon the services provided by Bulls Eye

# For Students of MBA and Two years B.Ed. course after Graduation):

For Semester I & II Bulls Eye agreed to Unblock following modules @ Rs. 600/- (in words rupees Six Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

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- English Communication
- Grammar
- Vocabulary Builder
- Business Communication
- Personality Development
- Aptitude Basic

For Semester iii & IV- Bulls Eye agreed to Unblock following modules @ Rs. 600/- (in words rupees Six Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- Aptitude Advanced
- Interview Preparation
- Management Capsule
- Company Test Series (Management)
- Life Skills
- Intro to Big Data & Analytics
- Digital Marketing

### For Students of BBA, BCA, B. Sc. BA.BEd and B.Sc.BEd ,:

For Semester I & II Bulls Eye agreed to Unblock following modules @ Rs. 400/-(in words rupees Four Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- · English Communication
- Grammar
- Vocabulary Builder

For Semester III & IV Bulls Eye agreed to Unblock following modules @ Rs. 400/- (in words rupees Four Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- Business Communication
- Personality Development
- Life Skills
- Intro to Big Data & Analytics
- Digital Marketing
- Aptitude Basic

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For Semester V & VI Bulls Eye agreed to Unblock following modules @ Rs. 400/- (in words rupees Four Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- Aptitude Advanced
- Interview Preparation
- Technical Capsule
- Company Test Series

### 2. Territory

The territory will be Nashik. Requests received by Ashoka Foundation from prospective clients outside the territory will also be considered on case by case basis.

### 3. Period

The collaboration will continue for Three year and will be terminated with a notice period of Three (3) months to the end of a quarter.

## 4. Obligations of Ashoka Education Foundation

- 1. Administration of Participants.
- 2. Student Nominations, Creating batch & Collection of Fees
- 3. Distribution of relevant course material & information to participants including the distribution of certificates
- 4. Maintaining student discipline during the term.
- 5. To make payment of the invoices raised by Bulls Eye.

# 5. Obligations of Bulls Eye

- 1. Keeping in mind that it is a pilot project, Bulls Eye will give their Training Management Software worth INR 70,000/ complementary.
- Bulls Eye ensure that they will send performance reports of the students every fortnight to AEF.
- 3. Bulls Eye will provide 10 extra login credentials to AEF facilitator.
- 4. The clause of lifelong validity of the logins is only valid if the minimum number of students is 1000. Otherwise the credentials will expire after four years.
- Additional Modules developed under the Package and Supporting Resources will automatically form part of the package at no additional cost.

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- Bulls Eye will conduct a seminar once the MOU gets signed and will explain all the details regarding the services, to the students as well as to the management of AEF.
- 7. The Yearly payment of the course has to be made once the student's account gets created or modules get unlocked.
- 8. Bulls Eye will Provide Four webinars per year to support online training modules and to work upon Students Weaknesses.
- Bulls Eye will provide the necessary Hard/Soft Copy of Study Material as of latest release.
- 10. Bulls Eye will Provide Certificates; wherever applicable

## 6. Points Require Special Attention

- Bulls Eye shall respect any additional requirements of Ashoka Education Foundation.
- b) In allocation and scheduling of resources for the services above, Bulls Eye will consider "Ashoka Education Foundation" as a preferred customer.
- c) Any Educational Material given by Bulls Eye shall not be reproduced by Ashoka Education Foundation in any form (Hard & Soft) without prior permission of Bulls Eye. Distribution of same is restricted to the participants of program only.
- d) Beyond the services above there are no payable items, cost allocations, or charging of overheads from this MOU between the Parties.
- e) Ashoka Foundation may use Bulls Eye Logo for promotion of Jointly Offered Educational Services only.
- f) Ashoka Education Foundation will pay to the Bulls Eye for the course once student's account gets created.

# 7. Confidentiality

Both Parties including their affiliates and employees shall keep the contents of this MOU confidential and shall not disclose or otherwise use the information.

#### 8. Communication

All Communication to Ashoka Education Foundation shall be addressed to:

Dr. Wasudeo N. Bhende, Ashoka Marg, Ashoka Nagar, Wadala, Nashik 422006, Maharashtra

Telephone: 9130002341

Email: wasudeo.bhende@aef.edu.in

(3) MIZ

All communication to Bulls Eye shall be addressed to:

Its nominated officer Mr. Dipendra Wagh, 1483/2, Sector 43 B, Chandigarh, India

Telephone: 7087004449

Email: bd. punca hittoull seye. com.

Bulls Eye Knowledge System Private Limited.,

Through its nominated officer

Mr. Dipendra Wagh

Ashoka Education

Through its authorized Representative

Mr. Wasudeo Bhende(Administrator, AEF)

1. Ashoka Center For Business And Computer Studies PU/NS/CS/

("ACBCS").

Through its Principal Dr. D. M. Gujrathi

2. Ashoka International Centre for Educational Studies

and Research (AICESR),

Through its Incharge Principal Mrs. Preeti Sonar.

3. Ashoka College of Education (ACE)

Through its Principal Dr. Ajaykumar Ingle.

4. Ashoka Business School

Represented by its In-charge Director Ms. Manisha Bhamre

5. QAG Cell through its Head

Mr. Yogesh Joshi

In the Presence of Witnesses:

1. Name

Sign

Address:

2. Name

Sign

Address:

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